# **ANNUAL BUDGET OF**

# CITY OF MATLOSANA MUNICIPALITY

# 2017/2018 TO 2019/2020 MEDIUM TERM REVENUE AND EXPENDITURE FORECASTS

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#### **PART 1 – ANNUAL BUDGET**

# 1.1 INTRODUCTION(Mayor)

The Medium Term Budget Framework for 2017/18 is being tabled amid a backdrop of international and local economic downturn, amongst the most affected are the emerging markets countries particularly those commodity –producing countries, South Africa being one of them. The City of Matlosana is one of the regions in the country mostly effected in this regard. Most importantly, this budget reflects on the commitments made thus far - and sets the tone for "turning challenges into opportunities" as needed to achieve the empowering and sobering goals set out in the current IDP. This will see the municipality consolidate actions to ensure basic services are delivered to the highest feasible standards, and accelerate actions which drive and enable social and economic transformation.

The core services that local government provides are clean drinking water, sanitation, electricity, refuse removal and roads - are basic human rights, essential components of the right to dignity enshrined in our Constitution and Bill of Rights. Our vision of developmental local government was that it would be the building block on which the construction and development of our country and society was built, a place in which the citizens of our country could engage in a meaningful and direct way with the institutions of the state. Local government is where most citizens interface with government, and its foundational ethos must be about serving people.

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Local government has been a primary site for the delivery of services in South Africa since 1994. We have made tremendous progress in delivering water, electricity, sanitation and refuse removal to the broader community in the KOSH area .

The goal is to enhance and build a strong environment where sustainable performance is achieved and aimed at improving quality service delivery for all people within the City of Matlosana.

Budgeting is primarily about the choices that the municipality has to make between competing priorities and fiscal realities. The challenge is to do more with the available resources. The need to remain focused on the effective delivery of the core municipal services through the application of efficient and effective service delivery mechanisms is vital.

During the 2017/2018 financial year we anticipate to raise R 2.954 billion in billed revenue and operational grants, excluding capital grants of R 173.888. R 3.106 will be spent on operational budget to deliver services like water, electricity distribution, sanitation and sanitation and refuse removal. The aim of this budget is to achieve the following objectives:

- 1. To provide sustainable services to the community.
- 2. To promote sustainable environmental management.
- 3. To provide sustainable governance to the local communities.
- 4. To ensure sustainable governance practices within the Municipality.

#### 1.2 COUNCIL RECOMMENDATIONS

# <u>CITY OF MATLOSANA, PROPOSED MEDIUM TERM REVENUE AND EXPENDITURE</u> FRAMEWORK (MTREF) 2017 - 2020

#### RECOMMENDATION

a) That the Proposed Budget as set-out in the document for the financial year 2017/18 and indicative allocations for the two outer years 2018/19 and 2019/20 be **tabled** in accordance with section 16(1)(2) of the Municipal Finance Management Act 56 of 2003:

National Treasury tables, schedule A indicating operating revenue by source and operating expenditure by vote and capital funding by source document for the 2016/17 and two outer years 2017/18 and 2018/19.

- b) The Executive Mayor acting in terms of Section 75A of the Local Government Systems Act (Act 32 of 2000, as amended) tables for public participation the following tariffs:
  - · the tariffs for electricity
  - the tariffs for the supply of water
  - the tariffs for sanitation services
  - the tariffs for property rates
  - the tariffs for solid waste removal

The increase in electricity tariffs is subject NERSA approval and will be dependent on the approval of the Eskom tariffs on 5 April 2017. (See MFMA Circular 86).

- c) The Executive Mayor acting in terms of Section 75A of the Local Government Systems Act (Act 32 of 2000, as amended) tables for public participation the tariffs for other services, as set out in the document:
- d) That the following budget related policies be tabled for public participation:
  - CUSTOMER CARE, CREDIT CONTROL & DEBT COLLECTION POLICY
  - PROVISION FOR DEBT IMPAIRMENT POLICY
  - INVESTMENT & CASH MANAGEMENT POLICY
  - IRRECOVERABLE BAD DEBT POLICY
  - RATES POLICY
  - TARIFF POLICY
  - INDIGENT RELIEF POLICY
  - SUPPLY CHAIN MANAGEMENT POLICY
  - SCM POLICY FOR INFRASTRUCTURE PROCUREMENT AND DELIVERY MANAGEMENT
- e) That the following budget related policies be noted as were approved during previous financial years and remain in force for the 2017/2018 financial year.
- BUDGET POLICY
- ASSET MANAGEMENT POLICY

- BORROWING POLICY
- FUNDING & RESERVE POLICY
- TRANSFER OF FUNDS POLICY
- GRANT POLICY

**Submitted for Approval** 

#### 1.3 EXECUTIVE SUMMARY

The state of the economy has an adverse effect on the consumers of the City of Matlosana in the current budget year 2016/17. As a result the municipal revenue and cash flow are expected to remain under pressure. Furthermore the municipality should carefully consider affordability of tariff increases, especially as it relates to domestic consumers while considering the level of services versus the associated cost. Therefore the application of sound financial management principles for the compilation of the City of Matlosana's financial plan is essential and critical to ensure that the municipality remains financially viable and that municipal services are provided sustainably, economically and equitably to all communities.

The City will continue with efforts to enhance revenue and implementing a range of revenue collection strategies to optimize the collection of debt owed by consumers. As per MFMA Circular 82 cost containment measures will also be enhanced to cut expenditure cost.

National Treasury's MFMA circular No. 51, 54, 55, 58, 66, 67, 70, 72, 75, 79, 85 & 86 were used to guide the compilation of the 2017 – 2020 MTREF.

The main challenges experienced during the compilation of the 2017 - 2020 MTREF can be summarized as follows:

- The ongoing difficulties in the international, national and most importantly the local economy;
- Securing the health of the asset base (especially the revenue generating assets) by increasing spending on repairs and maintenance and renewal of assets;
- Ensuring that drinking water and waste water management meets the required quality standards at all times;
- The need to reprioritise projects and high expenditure rate within the existing resource envelope given the cash flow realities and declining cash position of the municipality:
- The increased cost of bulk water and electricity (due to tariff increases from Midvaal and Eskom), which is placing upward pressure on service tariffs to residents. Continuous high tariff increases are not sustainable – as there will be a point where services will nolonger be affordable;
- A growing debtor's book and the remaining outstanding creditors, especially for bulk services;
- Wage increases for municipal staff that continues to exceed consumer inflation, as well as the need to fill critical vacancies with limited resources;
- The declining liquidity ratio due to budgeted deficit of financial performance from 2014/15 and over 2016/17 MTREF.

The following budget principles and guidelines directly informed the compilation of the 2017/18 MTREF:

- The 2016/17 adjustment budget informed the preparation of the 2017/18 budget
- Tariff and property rate increases should be affordable and should generally not exceed
  inflation as measured by the CPI, currently forecast at 6%. Price increases in the inputs
  of services that are beyond the control of Council are for instance the cost of bulk water
  and electricity. Furthermore tariffs need to remain or move towards being cost reflective;
  and should take into account the need to address infrastructure backlogs.
- The cost containment measures must be implemented to eliminate waste, reprioritise spending and ensure savings on six focus areas namely, consultancy fees, no credit

cards, travel and related costs, advertising, catering and event costs as well as costs for accommodation. Municipalities were strongly urged to take note of the cost containment measures as approved by Cabinet and align their budgeting policies to these guidelines to the maximum extent possible.

There will be no additional budget allocated by national and provincial government for funds unless the necessary grants to the municipality are reflected in the national and provincial budget and have been gazetted as required by the Division of Revenue Act.

In view of the aforementioned; the following table is a consolidated overview of the proposed 2017/18 Medium-term Revenue and Expenditure Framework:

Table 1 Consolidated Overview of the 2017/18 MTREF

|                           | Adjusted<br>Budget<br>2016/2017 | Budget<br>Year<br>2017/2018 | Budget<br>Year +1<br>2018/2019 | Budget<br>Year+2<br>2019/2020 |
|---------------------------|---------------------------------|-----------------------------|--------------------------------|-------------------------------|
|                           | R '000                          | R '000                      | R '000                         | R '000                        |
| Total Operating Revenue   | -2 550 572                      | -2 954 936                  | -3 160 610                     | -3 353 923                    |
| Total Operating           | 2 853 431                       | 3 106 700                   | 3 283 111                      | 3 468 105                     |
| Expenditure               |                                 |                             |                                |                               |
| Total Capital             | 122 646                         | 173 888                     | 134 538                        | 139 762                       |
| Surplus/(Deficit) for the | (180 212)                       | 22 124                      | 12 037                         | 25 580                        |
| year after Capital        |                                 |                             |                                |                               |
| contribution              |                                 |                             |                                |                               |

Total operating revenue will increase by R 404 million for the 2017/18 financial year when compared to the 2016/17 Adjustment Budget.

Total operating expenditure for the 2017/18 financial year has been appropriated at R 3.1 billion and translates into a surplus budget after capital transfers of R 22.1million. When compared to the 2017/18 budget; operational expenditure grew by R 253.2 million.

The capital budget of R 213.8 million for 2017/18 is more than the R 173.9 million for 2016/17. The bulk of the capital programs will be funded from Government grants and transfers. It is the municipality's intention to source funding through borrowings to the amount of R 30 million for replacement of the vehicle fleet. Provision was also made for R 10 million Council funded capital in the coming financial year.

#### 1.4 OPERATING REVENUE FRAMEWORK

For the City of Matlosana to continue improving the quality of services to its citizens it needs to generate the required revenue. In these tough economic conditions strong revenue management is fundamental to the financial sustainability of any municipality. The reality is that we are faced with development backlogs, unemployment, poverty and old infrastructure. The expenditure required to address these challenges will inevitably always exceed available funding; hence difficult choices have to be made in relation to tariff increases and balancing expenditures against realistically anticipated revenues.

The revenue base for the City for other main tariffs excluding electricity and water have increased by 6 per cent.

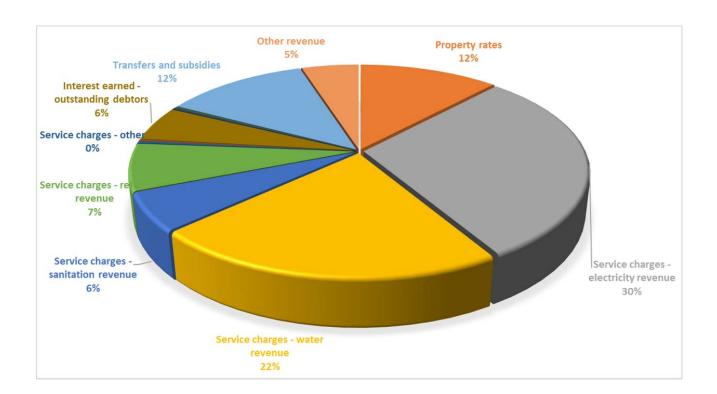
The municipality's revenue strategy is built around the following key components:

- National Treasury's guidelines and macroeconomic policy;
- Growth in the City and continued economic development;
- Efficient revenue management which aims to ensure maximum annual collection rate for property rates and other key service charges;
- Electricity tariff increases as approved by the National Electricity Regulator of South Africa.
- Achievement of full cost recovery of specific user charges especially in relation to trading services;
- Determining the tariff escalation rate by establishing/calculating the revenue requirement of each service:
- The municipality's Property Rates Policy approved in terms of the Municipal Property Rates Act; 2004 (Act 6 of 2004) (MPRA) as amended.
- Increased ability to extend new services and recover costs.
- The municipality's Indigent Policy and rendering of free basic services.
- Enforcement of the credit control and debt collection policy

The following is a summary of the 2016 - 2019 MTREF (Classified by main revenue source):

Table 2 Summary of revenue classified by main revenue source.

| Description                                    | Ref | 2017/18 Medium Term Revenue & Expenditure Framework |                        |                        |  |
|--|-----|---|------------------------|------------------------|--|
| R thousand                                     | 1   | Budget Year 2017/18                                 | Budget Year +1 2018/19 | Budget Year +2 2019/20 |  |
| Revenue By Source                              |     |   |                        |                        |  |
| Property rates                                 | 2   | 352,259   | 372,338                | 393,189                |  |
| Service charges - electricity revenue          | 2   | 873,331   | 923,111                | 974,805                |  |
| Service charges - water revenue                | 2   | 639,296   | 675,736                | 713,577                |  |
| Service charges - sanitation revenue           | 2   | 173,705   | 183,606                | 193,888                |  |
| Service charges - refuse revenue               | 2   | 215,000   | 227,255                | 239,981                |  |
| Service charges - other                        |     | 10,000  | 10,570                 | 11,162                 |  |
| Rental of facilities and equipment             |     | 6,587   | 6,962                  | 7,352                  |  |
| Interest earned - external investments         |     | 2,500   | 2,643                  | 2,790                  |  |
| Interest earned - outstanding debtors          |     | 158,800   | 167,852                | 177,251                |  |
| Div idends received                            |     |   | -                      | -                      |  |
| Fines, penalties and forfeits                  |     | 7,452   | 7,876                  | 8,317                  |  |
| Licences and permits                           |     | 6,867   | 7,259                  | 7,665                  |  |
| Agency services                                |     |   |                        |                        |  |
| Transfers and subsidies                        |     | 364,121   | 402,119                | 435,957                |  |
| Other revenue                                  | 2   | 145,017   | 173,283                | 187,987                |  |
| Gains on disposal of PPE                       |     |   |                        |                        |  |
| Total Revenue (excluding capital transfers and |     | 2,954,936   | 3,160,610              | 3,353,923              |  |



In line with the formats prescribed by the Municipal Budget and Reporting Regulations, capital transfers and contributions are excluded from the operating statement, as inclusion of these revenue sources would distort the calculation of the operating surplus/deficit.

Revenue generated from rates and service charges forms a significant percentage of the revenue basket for the City. Rates and service charges revenue comprise 79 % of the total revenue mix in 2017/18. The above table includes revenue foregone arising from discounts and rebates associated with the tariff policies of the Municipality.

Property rates is the fourth largest revenue source totaling 12 % and is increased to R 352.2 million.

The third largest sources (besides other service charges) is transfer recognised-operational and fourth largest is 'other revenue' which consists of various items such as income received from m agency fees, building plan fees, connection fees, cemetery fees and advertisement fees. Departments have been urged to review the tariffs of these items on an annual basis to ensure they are cost reflective and market related.

Operating grants and transfers totaled R 364.1 million in the 2017/2018 financial year. Fiscal constraints mean that transfers to municipalities will grow more slowly in the period ahead than.

#### **User / Levied Charges**

User and levied charges increase because of the increase by NERSA of electricity by between 4 and 8% and the increase in water tariffs by 9%.

# **Fines**

Fines amount to R 7.4 million and will increase due to the expected increase in traffic and spot fines.

| Licenses and Permits Will increase to R 6.8 million or 5% for 2017/2018.  |
|---|
| Other Income Will decrease with 2 % and the budget is expected to be more realistic.  |
| The following table gives a breakdown of the various operating grants and subsidies allocated to the municipality over the medium term: |
|   |
|   |
|   |
|   |
|   |

**Table 3 Operating Transfers and Grant Receipts.** 

| Description   | Ref  | 2017/18 Medium         |                           |                           |
|---|------|------------------------|---------------------------|---------------------------|
| R thousand  |      | Budget Year<br>2017/18 | Budget Year +1<br>2018/19 | Budget Year +2<br>2019/20 |
| RECEIPTS:   | 1, 2 |                        |                           |                           |
| Operating Transfers and Grants  |      |                        |                           |                           |
| National Government:  |      | 362,921                | 400,919                   | 434,757                   |
| Local Government Equitable Share  |      | 354,377                | 393,806                   | 427,110                   |
|   |      | 2,145                  | 2,400                     | 2,660                     |
|   |      | 2,246                  | -                         | -                         |
| Other transfers/grants [insert description]                                 |      | 4,153                  | 4,713                     | 4,987                     |
| Provincial Government:  |      | 1,200                  | 1,200                     | 1,200                     |
| Sport and Recreation  |      | 1,200                  | 1,200                     | 1,200                     |
| Other transfers/grants [insert description]                                 |      |                        |                           |                           |
| District Municipality:  |      | _                      | -                         | -                         |
| [insert description]  |      |                        |                           |                           |
| Other grant providers:  |      | -                      | -                         | -                         |
| [insert description]  |      |                        |                           |                           |
| Total Operating Transfers and Grants  | 5    | 364,121                | 402,119                   | 435,957                   |
|   |      |                        |                           |                           |
| Capital Transfers and Grants  |      |                        |                           |                           |
| National Government:  |      | 173,888                | 134,538                   | 139,762                   |
|   |      | 84,888                 | 89,538                    | 94,762                    |
|   |      | 75,000                 | 35,000                    | 35,000                    |
| Other capital transfers/grants [insert desc]                                |      | 14,000                 | 10,000                    | 10,000                    |
| Provincial Government:  Other capital transfers/grants [insert description] |      | -                      | -                         | -                         |
| District Municipality:  |      | _                      | _                         | _                         |
| [insert description]  |      |                        | _                         | _                         |
| Other grant providers:  |      | _                      |                           |                           |
| [insert description]  |      | _                      | _                         | _                         |
| Total Capital Transfers and Grants  | 5    | 173,888                | 134,538                   | 139,762                   |
| TOTAL RECEIPTS OF TRANSFERS & GRANTS  |      | 538,009                | 536,657                   | 575,719                   |

Tariff-setting is a pivotal and strategic part of the compilation of any budget. When rates, tariffs and other charges were revised, local economic conditions, salary and wage increases, other

input costs of services provided by the municipality and the affordability of services were taken into account to ensure the financial sustainability of the City.

National Treasury continues to encourage municipalities to keep increases in rates; tariffs and other charges below the 6.1% inflation forecast for 2017/2018. Excessive increases are likely to be counterproductive, resulting in higher levels of non-payment. Municipalities are required to justify in their budget documentation all increases in excess of the 6 per cent upper boundary of the South African Reserve Bank's inflation target.

The percentage increase of Midvaal Water's bulk tariff is far beyond the mentioned inflation target. Bulk tariff increases are determined by external agencies such as the National Electricity Regulator of South Africa. The impact it has on the municipality's electricity tariffs is largely beyond the control of the City. Discounting the impact of these price increases in lower consumer tariffs will erode the City's future financial position and viability.

It must be emphasised that the consumer price index; as measured by CPI, is not a good measure of the cost increases of goods and services relevant to municipalities. The basket of goods and services utilised for the calculation of the CPI consist of items like food, petrol and medical services. Whereas items such as the cost of remuneration, bulk purchases of electricity and water, and fuel inform the cost drivers of municipalities. The current challenge facing the City is managing the gap between cost drivers and tariffs levied, as any shortfall must be made up by either operational gains or service level reductions. Within this framework, the City has undertaken the tariff setting process relating to service charges as follows.

#### 1.4.1 Property Rates

Property rates cover the cost of the provision of general services. Determining a effective property rate tariff is therefore an integral part of the municipality's budgeting process.

The municipality may award a 100 per cent grant-in-aid on the assessment rates of rateable properties of certain classes such as registered welfare organisations, institutions or organisations performing charitable work, sports grounds used for purposes of amateur sport. The owner of such a property must apply to the Chief Financial Officer on the prescribed form for such a grant.

National Treasury's MFMA Circular No. 51 deals, inter alia with the implementation of the Municipal Property Rates Act, with the regulations issued by the Department of Co-operative Governance. The implementation of these regulations was done in the 2010/11 budget process and the Property Rates Policy of the Municipality has been amended accordingly.

The following stipulations in the Property Rates Policy are highlighted:

- The first R15 000 of the market value of a property used for residential purposes is excluded from the rate-able value (Section 17(h) of the MPRA). In addition to this rebate, a further R35 000 reduction on the market value of a property will be granted in terms of the City's own Property Rates Policy;
- 50% rebate will be granted to registered indigents in terms of the Indigent Policy;
- For pensioners, physically and mentally disabled persons, the rebate is granted on a sliding scale basis depending the income category of the registered owners/owner.
  - The rate-able property concerned must be occupied only by the applicant and his/her spouse, if any, and by dependants without income;

he applicant must submit proof of his/her age and identity and, in the case of a physically
or mentally handicapped person, proof of certification by a Medical Officer of Health,
also proof of the annual income from a social pension; and

The property must be categorized as residential.

# 1.4.2 Sale of Water and Impact on Tariff Increases

South Africa faces similar challenges with regard to water supply as it did with electricity, since demand growth out strips supply. The City of Matlosana is facing the similar dilemma as any municipality in the Country. Consequently, National Treasury urges municipalities to review the level and structure of their water tariffs carefully, with a view to ensure:

- That water tariffs are fully cost-reflective including the cost of maintenance and renewal of purification plants and water networks; and the cost associated with reticulation expansion;
- That water tariffs are structured to protect basic levels of service and ensure the provision of free water to the poorest of the poor(indigent); and
- That water tariffs are designed to encourage efficient and sustainable consumption (e.g. through increasing block tariffs).

As water distribution losses impacted on the municipalities' ability to provide affordable water to its consumers. One of the main focus areas in the 2017/2018 MTREF will be the curbing of water distribution losses.

Midvaal Water Company will increase its bulk tariffs by 9 percent. The tariff structure is designed to charge higher levels of consumption at a higher rate.

All registered indigents will again be granted 6 kl water free of charge.

## 1.4.3 Sale of Electricity and Impact on Tariff Increases

The municipality have budgeted for a proposed electricity tariff increases of between 4 to 8 percent with effect from 1 July 2017. Increases will be implemented on a sliding scale in accordance with the block tariffs for consumption. This is as per the latest available draft tariff increases from the National Electricity regulator of South Africa.

The increase of electricity tariffs is subject to the approval of bulk tariff increases.

Section 42 of the MFMA requires that bulk price increases charged to municipalities by an organ of state must be tabled by 15 March if they are to be effected at 1 July of the same year, unless the Minister of Finance grants an extension. The Minister of Finance, at the request of the Minister of Public Enterprises granted an extension until 5 April 2017 for the tabling of the Eskom's bulk tariff.

The proposed increase for basic charges on electricity will be 6%, in line with the 6.1% inflation forecast from National Treasury.

The inadequate electricity bulk capacity and the impact of distribution losses remains a challenge for the City.

All registered indigents consumers will be granted 50 Kwh of electricity per month free of charge.

# 1.4.4 Sanitation and Impact on Tariff Increases

A tariff increase of 6 per cent for sanitation from 1 July 2017 is proposed.

The increase in sanitation tariffs is capped at 6% for 2017/2018 financial year as per guideline from National Treasury. Due to the impact of higher electricity cost on the operation of sewer plants, the municipality will have to consider increasing sanitation tariffs with more than 6%.

# 1.4.5 Waste Removal and Impact on Tariff Increase

A 6% increase in the waste removal tariffs is proposed from 1 July 2017 to keep the service sustainable.

#### 1.4.6 Overall impact of tariff increases on households.

The table SA14 in Schedule A shows the overall expected impact of the tariff increases on a large and small household, as well as indigent household receiving free basic services.

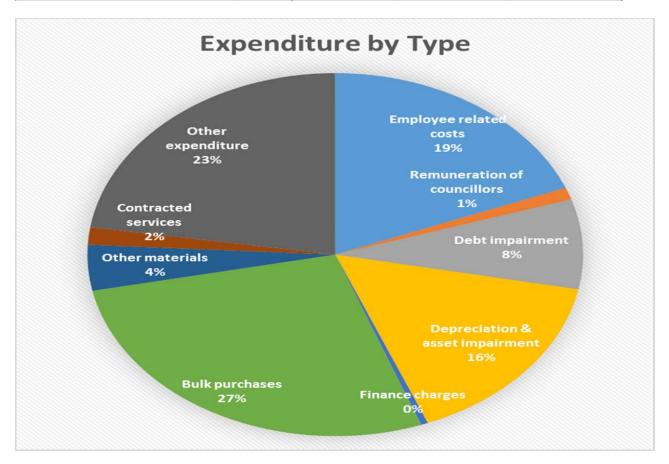
# 1.5 Operating Expenditure Framework

The City's expenditure framework for the proposed 2017/18 budget MTREF, is informed by the following factors:

- The approval of a non-cash deficit adjustment budget (operating expenditure exceed operating revenue) due to the high provision for non-cash items like provision for Bad Debt and Depreciation.
- The repairs and maintenance backlogs.
- Funding of the budget over the medium-term as informed by section 18 and 19 of MFMA.
- Operational gains and efficiencies will be directed to avoid a deficit.
- Strict adherence to the principle of no project plans no budget. If there is no business plan no funding allocation can be made.
- The process of implementing the new Standard Chart of Accounts the will be implemented in municipalities with effect 1 July 2017.

# The following is a summary of the 2017 - 2020 MTREF (Classified by main expenditure source):

| Description                     | Ref  | 2017/18 Medium Term Revenue & Expenditure Framework |                        |                        |  |
|---------------------------------|------|---|------------------------|------------------------|--|
| R thousand                      | 1    | Budget Year 2017/18                                 | Budget Year +1 2018/19 | Budget Year +2 2019/20 |  |
| Expenditure By Type             |      |   |                        |                        |  |
| Employ ee related costs         | 2    | 590,219   | 628,832                | 669,774                |  |
| Remuneration of councillors     |      | 33,548  | 35,460                 | 37,233                 |  |
| Debt impairment                 | 3    | 248,398   | 262,557                | 277,260                |  |
| Depreciation & asset impairment | 2    | 492,000   | 520,044                | 549,166                |  |
| Finance charges                 |      | 14,160  | 14,967                 | 15,806                 |  |
| Bulk purchases                  | 2    | 852,344   | 895,287                | 941,048                |  |
| Other materials                 | 8    | 126,291   | 133,490                | 140,965                |  |
| Contracted services             |      | 48,251  | 51,001                 | 53,857                 |  |
| Other expenditure               | 4, 5 | 701,489   | 741,474                | 782,996                |  |
| Loss on disposal of PPE         |      |   |                        |                        |  |
| Total Expenditure               |      | 3,106,700   | 3,283,111              | 3,468,105              |  |



The budget allocation for employee related costs (including remuneration of councillors) for the 2017/18 financial year totals R 623.7 million, which is 20 % of the total operating expenditure. Based on NT circular 78 guideline salaries will increase by 7.1% in the 2017/18 year.

The provision of debt impairment was determined based on an expected collection rate of 85% and the writing off interest on Outstanding Debtors. Adherence to the debt collection policy is monitored continuously through the year. The collection of outstanding debt and increasing the payment rate of consumers will be one of the main priorities for the 2017/18 to 2019/20 MTREF.

Provision for depreciation and asset impairment has been informed by the municipality's Asset Management Policy. Depreciation is widely considered a proxy for the measurement of the rate of asset consumption. Budget appropriations in this regard total R 492 million for the 2017/18 financial year and equates to 16 % of the total operating expenditure. The Municipality has fully implemented GRAP 17.

Finance charges consist primarily of the repayment of interest on long-term borrowing (cost of capital). Finance charges amounts to R 14 million. The budget provision in this regard has increased as the municipality intend to take up a loan for the replacement of vehicles.

Bulk purchases are directly informed by the purchases of electricity from Eskom and water from Midvaal. The cost incurred to provide those services have been factored into the budget appropriations and directly inform the revenue provisions.

General consumables comprise of amongst others the purchase of fuel, diesel, materials for maintenance, cleaning materials and chemicals. In line with the City's repairs and maintenance plan this group of expenditure has been prioritised and will increase with R 14.9 million to ensure sustainability of the City's infrastructure.

Professional and special services have been identified as a cost saving area for the City. As part of the compilation of the 2017/18 MTREF, this group of expenditure was critically evaluated and operational efficiencies were enforced. The increase in this group of expenditure relates to the increase in security costs to safe guard councils assets against an increase in theft and vandalism in the current financial year.

#### **Employee Salaries and Allowances**

Overall increase of 12%, this is due to the provision to fill vacant positions and the 7.1% as per NT Circular 86.

This includes a provision for the filling of the recently advertised positions.

#### **Employee Social Contributions**

Employees Social Contributions will increase with 7%. This is as a result of the higher increase in medical aid costs and the proving to fill vacant position.

#### Other Expenditure

General expenditure will increase overall, with the biggest contribution the expenditure on Free Basic Services. Several of the other expenditure votes have not been increase as per decision of Top Management not to increase the whole budget with the 6% inflation increase to curb cost on expenditure. Departments were requested to submit zero based budgets with the necessary proof of evidence. Increases that were not supported by the necessary proof of evidence were also limited. Find below explanations for amounts in excess of R 1 million increasing with more than the 10%.

- Commission on Pre-Paid Sales Is an income generating expenditure that will increase and there is already an significant increasing the income on pre-paid sales.
- Clean Audit Project Will increase as a result of the provision made for the implantation of mSCOA that is legislated.

• The provision for the expenditure relating to Free Basic Services to the indigents that was previously classified as revenue forgone.

The overall increase for general expenditure will be 49%.

#### **Legal Cost**

Will have an 11% increase based on current year projections and inflation. The increase in legal cost is a concern for the management of the municipality.

# **Bulk purchases**

Bulk Purchases increase with more than 6% due to the increases by Eskom to the municipality for electricity and 9% by Midvaal Water for water.

# **General Expenditure – Contracted Services**

Contracted Services have increased with 3.4% due to the increase in security costs.

#### Repair & Maintenance

Will increase to make provision for the urgent challenges that the water and sewer sections face with maintenance of the infrastructure. Provision is made for the repair and maintenance of the road infrastructure as well.

#### **Contributions**

Provision for Bad Debt decrease due to Top Management's decision to enhance debt collection of which the current data cleansing project forms part of. Emphasis will be placed on increasing the debt collection rate.

#### 1.5.1 Priority given to Repairs and Maintenance.

Aligned to the priority given to preserving and maintaining the City's current infrastructure, the 2017/18 budget MTREF provided for a significant increase in the area of asset maintenance. This is as a result of the urgent maintenance needed for some of the sewerage plants and a deteriorating water network that have resulted in the municipality losing it's blue and green drop status. The maintenance of roads infrastructure is one of the focus arrears for 2017/18. According to the Budget and Reporting Regulations; operational repairs and maintenance are not considered a direct expenditure driver but an outcome of certain other expenditures; such as remuneration; purchases of materials and contracted services.

#### 1.5.2 Free Basic Services: Basic Social Services Package.

The social package assists households that are poor or face other circumstances that limit their ability to pay for services. To receive the free services the households are required to register in terms of the City's Indigent Policy.

The cost of the social package of the registered indigent households is financed by national government through the local government equitable share grant received in terms of the annual Division of Revenue Act.

#### 1.6 Capital

For 2017/18, an amount of R 173.8 million is being appropriated for the development of infrastructure. R 10 million will be funded from council funds for critical operational capital

needs. The balance will be grant funded. Council will also apply for a loan of R 30 million to fund the replacement of vehicles.

1.6 Draft Annual Budget Tables.

#### PART 2 – SUPPORTING DOCUMENTATION

#### 2.1 Overview of the Annual Budget Process

Section 53 of the MFMA requires the Executive Mayor to provide general political guidance in the budget process and setting of priorities that must guide the preparation of the budget. In addition, Chapter 2 of the Municipal Budget and Reporting Regulations states that the Mayor must establish a Budget Steering Committee to provide technical assistance to the Mayor in discharging the responsibilities set out in section 53 of the Act.

The Budget Steering Committee of the City of Matlosana consists of the Executive Mayor, MMC's, Municipal Manager and senior officials of the municipality meeting under the chairpersonship of the Executive Mayor.

The primary aim of the Budget Steering Committee is to ensure:

- That the process followed to compile the budget complies with legislation and good budget practices.
- That there is proper alignment between the policy and service delivery priorities set out in the City's IDP and the budget; taking into account the need to protect the financial sustainability of the municipality.
- That the municipality's revenue and tariff setting strategies ensure that the cash resources needed to deliver services are available.
- That the various spending priorities of the different municipal departments are properly evaluated and prioritised in the allocation of resources.

# 2.1.1 Budget Process Review

In terms of section, 21 of the MFMA the Mayor is required to table in Council ten months before the start of the new financial year, August 2016, a time schedule that sets out the process to revise the IDP and prepare the budget.

The required IDP and budget time schedule were tabled on 30 August 2016.

Key dates applicable to the process were:

- 1 -2 March 2017 Consultation with departments.
- 30 March 2017 Tabling of the 2017/18 2019/20 MTREF budget to Council.
- April 2017 Public Participation.
- April 2017 Policy/Tariff Workshop.
- 31 May 2017 Council Approves the Final 2017/18 2019/20 MTREF budget.
- 14 July 2017 Submit Final 2017/18 2019/20 MTREF budget documents to National Treasury and Provincial Treasury.

# 2.1.2 IDP and Service Delivery and Budget Implementation Plan

The City's IDP is its principal strategic planning instrument, which directly guides and informs its planning, budget, management and development actions. This framework rolled out into objectives, key performance indicators and targets for implementation, which directly inform the Service Delivery and Budget Implementation Plan.

The process plan included the following key IDP processes and deliverables:

Registration of community needs;

- Compilation of departmental business plans including key performance indicators and targets;
- · Financial planning and budgeting process;
- Public participation process;
- · Compilation of the draft SDBIP; and
- The review of the performance management and monitoring processes.

#### 2.1.3 Financial Modelling and Key Planning Drivers

The following key factors and planning strategies have informed the compilation of the 2017/18 MTREF:

- Growth of the City.
- National and Provincial priorities;
- Policy priorities and strategic objectives.
- Asset maintenance.
- Economic climate and trends.
- Performance trends.
- Cash Flow Management Strategy.
- Debtor Payment Levels and collection.
- Loan and Investment possibilities.
- The need for tariff increases versus the ability of the community to pay for services.
- Improved and sustainable service delivery.

Furthermore, the strategic guidance given in National Treasury's MFMA Circular 85 & 86 have been taken into consideration in the planning and prioritisation process.

#### 2.1.4 Community Consultation.

Council will have an extensive public participation process immediately after the tabling of 2017/18 – 2019/20 MTREF by Council on 30 March 2017.

#### 2.2 Overview of Alignment of Annual Budget with IDP

The Constitution mandates local government with the responsibility to exercise local development and cooperative governance. The eradication of imbalances in South African society can only be realised through a credible integrated development planning process.

The IDP provides a five-year strategic programme of action aimed at setting short; medium and long term strategic priorities to create a development platform; which correlates with the term of office of the political incumbents. The plan aligns the resources and the capacity of a municipality to its overall development aims and guides the municipal budget. An IDP is therefore a key instrument which Council use to provide vision. Leadership and direction to all those that have a role to play in the development of a municipal area. The IDP enables the municipality to make the best use of scarce resources and speed up service delivery.

IDP is an approach to planning aimed at involving the municipality and the community to find the best solutions towards sustainable development.

The IDP developed by Council must correlate with National and Provincial intent. It must aim to co-ordinate the work of local and other spheres of government in a coherent plan to improve the

quality of life for all the people living in the area. Applied to the City, issues of national and provincial importance should be reflected in the IDP of the City. A clear understanding of such intent is therefore imperative to ensure that the City strategically complies with the key national and provincial priorities.

The national and provincial priorities; policies and strategies of importance include amongst others:

- Green Paper on National Strategic Planning of 2009.
- Government Programme of Action.
- Development Facilitation Act of 1995.
- Provincial Growth and Development Strategy (GGDS).
- National and Provincial spatial development perspectives.
- Relevant sector plans such as transportation; legislation and policy.
- National Key Performance Indicators (NKPIs)
- The National and Provincial Priority Outcome.

#### 2.3 Measurable Performance Objectives and Indicators

Performance Management is a system intended to manage and monitor service delivery progress against identified strategic objectives and priorities. In accordance with legislative requirements and good business practices as informed by National Framework for Managing Programme Performance Information, the City has developed and implemented a performance management system, which is constantly refined as the integrated planning process unfolds. The municipality targets, monitors, assesses and reviews organisational performance, which is currently not directly linked to individual employees' performance.

#### 2.4 Overview of Budget related-policies.

The City's budgeting process is guided and governed by relevant legislation; frameworks; strategies and related policies.

#### 2.4.1 Review of Customer Care; Credit Control and Debt Collection Policies.

This policy is under review; among others; in order to achieve a higher collection rate.

#### 2.4.2 Review of Indigent Relief Policy.

The indigent relief policy will be reviewed.

# 2.4.3 Review of Rates Policy

The Rates policy will be reviewed to bring it in line with amendments in the property rates act.

#### 2.4.4 Supply Chain Management Policy

The Tariff policy will be reviewed to make it more effective.

# 2.4.5 SCM Policy for Infrastructure Procurement and Delivery Management

This is a new policy that will be introduced as per the MFMA circular.

# 2.4.5 Irrecoverable Bad Debt Policy

The Irrecoverable Bad Debt Policy will be reviewed.

## 2.4.6 Tariff Policy

The Tariff Policy will be reviewed.

#### 2.4.7 Investment & Cash Management Policy

The policy will be reviewed.

# 2.4.8 Indigent Relief Policy

The policy will be reviewed.

#### 2.4.9 Rates Policy

The policy will be reviewed.

All the above policies are available on the City's website, <u>www.matlosana.gov.za</u>, as well as the following approved budget related policies.

- Budget Policy
- Asset Management Policy
- Borrowing Management Policy
- Transfer of Funds Policy
- Grants and Funding Policy
- Funding and Reserve Policy

#### 2.5 Overview of Budget Assumptions.

# 2.5.1 External Factors.

Owing to the economic slowdown impact by the closure of mines in the region due to the low gold price, financial resources are limited due to reduced payment levels by consumers. This has resulted in declining cash inflows, which has necessitated restrained expenditure to ensure that cash outflows remain within the affordability parameters of the City's finances.

#### 2.5.2 General Inflation Outlook and its impact on the municipal activities.

Four key factors have been taken into consideration in the compilation of the 2017  $/18 - 2019/20 \, MTREF$ .

- National Government macro-economic targets.
- The general inflationary outlook and the impact on City's residents and businesses.
- The impact of municipal cost drivers.
- The increase in prices for bulk electricity and water.

#### 2.5.3 Interest Rates for Borrowing and Investment of Funds.

MFMA specifies that borrowing can only be utilized to fund capital or refinancing borrowing in certain conditions. For simplicity, the 2017/18 MTREF is based on the assumption that all borrowings are undertaken using fixed interest rates for amortisation-style loans requiring both regular principal and interest payments.

#### 2.5.4 Collection Rate for Revenue Services.

The base assumption is that tariff and rating increases will increase at a rate slightly higher than CPI over long term. It is assumed that current economic conditions and relatively controlled inflationary conditions will continue for the forecasted term. For the medium term, inflation is expected to bridge the 6.1% band set by the Reserve Bank. On the longer term, consumer inflation is expected to drop to 5.4% by 2019/20.

# 2.5.5 Growth or Decline in Tax Base of the Municipality.

Debtors revenue is assumed to increase at a rate that is influenced by the consumer debtors collection rate, tariff/rate pricing, real growth of the City, household formation growth rate and the poor household change rate. The current consumer data cleansing exercise undertaken by the municipality had a positive impact on the consumer revenue base of the municipality.

#### 2.5.6 Salary Increases

The current collective agreement expire at 30 June 2018. National Treasury in circular 86 prescribes a salary increase of 7.1%.

#### 2.5.7 Impact of National, Provincial and Local Policies.

Integration of service delivery between national; provincial and local government is critical to ensure focussed service delivery and in this regard various measures were implemented to align IDPs; provincial and national strategies around priority spatial interventions.

In this regard, the following national priorities form the basis of all integration initiatives:

- Creating Jobs.
- Enhancing Education and Skills Development.
- Improving Health Services.
- Rural Development and Agriculture.
- Fighting Crime and Corruption.
- Infrastructure development.

The focus will be to strengthen the link between policy priorities and expenditure thereby ensuring the achievement of the national, provincial and local objectives.

# 2.5.8 Ability of the Municipality to Spend and Deliver on Programmes

Due to cash flow constrains it is estimated that the spending rate will be lower on operational expenditure. All grant-funded capital must be spent by the end of the financial year to avoid any fund being withheld by the NT.

#### 2.6 Overview of Budget Funding

Tariff settings play a major role in ensuring desired levels of revenue. Getting tariffs right assists in the compilation of a credible and funded budget. The City derives most of its operational revenue from the provision of goods and services such as water, electricity,

sanitation and solid waste removal, property rates, operating and capital grants from organs of state and other minor charges like building plan fees, licenses and permits etc.

The revenue strategy is a function of key components such as:

- Growth in the City and economic development.
- Revenue Management and Enhancement.
- Achievement of a higher annual collection rate for consumer revenue.
- National Treasury guidelines;
- Electricity tariff increases within the NERSA approval.
- Achievement of full cost recovery of specific user charges.
- Determining tariff escalation rate by establishing/calculating revenue requirements.
- The Property Rates Policy in terms of the MPRA.
- Ability to extend new services and obtain cost recovery levels.

The above principles guide the annual increase in the tariffs charged to the consumers and the ratepayers, aligned to the economic forecasts.

#### 2.6.1 Cash Flow Management

Cash flow management and forecasting is a critical step in determining if the budget is funded over the medium-term. The municipality's cash flow is strictly monitored on a daily basis.

# 2.6.2 Annual Budgets and SDBIPs – Internal Departments

#### **Water Service Department**

The department is primarily responsible for the distribution of potable water within the municipal boundary, which include maintenance of the reticulation network and implementation of the departmental capital programs.

# **Electricity Service Department**

The department is primarily responsible for the distribution for electricity within the municipal boundary; which include maintenance of the distribution network and implementation of the departmental capital programs.

#### 2.7 Legislation Compliance Status

Compliance with the MFMA implementation requirements have been substantially adhered to through the following activities:

# 2.7.1 In Year Reporting

Reporting to National Treasury in electronic format was complied with on a monthly basis. Section 71 reporting to the Executive Mayor, NT & PT has been complied with, aswell as the section 72 & 52 reporting.

#### 2.7.2 Internship Programme

The City of Matlosana is participating in the Municipal Financial Management Internship programme, and has currently employed three interns that still undergoes training in various divisions of the Finance Directorate.

9 of the previous interns engaged since the inception of the programme have been permanently employed by the City of Matlosana.

# 2.7.3 Budget and Treasury Office

The Budget and Treasury Office have been established in accordance with the MFMA.

#### 2.7.4 Audit Committee

An Audit Committee have been established and is fully functional.

# 2.7.5 Municipal Public Accounts Committee

The Municipal Public Accounts Committee have been established and is fully functional.

# 2.7.6 Service Delivery and Implementation Plan

The detail SDBIP document is at a draft stage and will be finalised and approved with the 2017/18 MTREF by 31 May 2017.

#### 2.7.7 Annual Report

The Annual Report have been compiled in terms of the MFMA and National Treasury requirements. The Municipal Public Accounts Committee have engage with the community and officials and will table their oversight report for the 2015/16 annual report in Council on 30 March 2017.

2.14 Municipal Manager's Quality Certificate